



TENNESSEE

JULY 2020 VOLUME 26, ISSUE 4

DENTAL

ASSOCIATION NEWS

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2020-2021
TDA PRESIDENT
DR. JEANNIE BEAUCHAMP
see page 8-9

VIRTUAL HOUSE
OF DELEGATES
MEETS
see page 18



: WELLNESS

THE POWER
OF PETS
HEALTH BENEFITS
OF HUMAN-ANIMAL
INTERACTIONS
see page 28

MESSAGE FROM THE INTERIM EXECUTIVE DIRECTOR

I want to express my sincere gratitude for every dentist during this most unusual and unprecedented time. We know this has been a difficult road and you are working tirelessly to provide dental care for Tennesseans during dentistry's "new normal" – following guidelines, recommendations and implementing new protocols for the wellbeing of patients and the dental team.

After being at the TDA for a few months, I can assure you that former TDA President Dr. Terry Propper, the current TDA President, Dr. Jeannie Beauchamp, the TDA Board of Trustees and the TDA staff have worked tirelessly for our members. The TDA has navigated many issues in the past few months, from shelter-in-place and executive orders, to the Annual Session cancellation and holding the first virtual House of Delegates. Each of these issues were met with hard work, personal time expended and effort of the TDA leadership and staff. One thing is certain: the focus has been and will always be on our members.

While COVID-19 has proven to be a challenge, it has also given us an opportunity to connect with many of you, to provide you with the latest information, to advocate for a safe return to practice and to essentially be available for all our members in any manner needed.

Under the leadership of TDA President Dr. Jeannie Beauchamp, our members will remain our top priority. The TDA will continue to provide support and resources to our members and the dental community across the state. This will be accomplished by:

- Following through at the direction of the House of Delegates through the Board of Trustees
- Providing support and communication of needed information
- Advocating and by providing services for our members and each of you my colleagues

More than ever before, we want you to know the TDA is here for you.

As we begin a search for the next TDA Executive Director, I am honored to serve the TDA and each of you as the Interim Executive Director. For without our members, the TDA does not exist.

Sincerely,



Dr. DeWayne McCamish
TDA Interim Executive Director



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Executive Editor: Dr. DeWayne McCamish
Managing Editor: Lourdes Arevalo
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Passing the GAVEL



The June 2020 TDA House of Delegates meeting brought a change of leadership to the president's position. Dr. Jeannie Beauchamp, Clarksville pediatric dentist, became the 157th person to serve as president of the association replacing Dr. Terry Propper, Brentwood endodontist, who held that position 2019-2020.

Each year in conjunction with the TDA Annual Meeting, the Board of Trustees installs a president and elects a president-elect. The president and president-elect must have wide knowledge of the TDA and have typically held leadership positions within their districts and at the state level. Together with the TDA president,

the president-elect, the secretary, the treasurer, and two trustees comprise the membership of the TDA executive committee.

Dr. Beauchamp served as the president-elect in 2019-2020. She previously served as a Trustee from 2009-2014 and secretary of the TDA from 2013-2019.

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MESSAGE FROM THE IMMEDIATE PAST PRESIDENT

This message was originally shared by Dr. Terry Propper on June 6, 2020, at the virtual House of Delegates meeting.

Thank you. Mr. Speaker. Members of the House, distinguished guests, friends and colleagues,

Leadership is about bringing order when there is chaos and providing inspiration and guidance when the clouds are the darkest. COVID-19 tested that premise on every front.

The TDA approached the challenges

presented by a chaotic and unstable situation during the COVID pandemic as a team. The facts surrounding COVID-19 and the directives given were in real-time and fluid. The Executive Committee and Board acted on behalf of all members and all dentists in our state to do what we could to keep our members informed and educated as we received information. With the help and support of our dedicated and loyal TDA staff, Amy Williams, Lourdes Arevalo, Brittany Hall, Executive Director Dvorak, and legal counsel worked around the clock to develop a plan of action.

While the hygiene lobby for delaying the back to work date from April 30 to May 6 was not inconsequential, the fact remains that the Governor was waiting for the Board of Dentistry to approve back-to-work guidelines for reopening. The glitch was that the Board of Dentistry meeting was not scheduled until May 4 and no guidelines had been requested by the Governor until Friday, May 1. The official ADA guidelines were not approved by the Board of Dentistry until Monday, May 4.

But, let's not let COVID-19 overshadow all the good things that we accomplished this year:

- The Board approved a third-party auditor for the end of the fiscal year and approved retaining Bellenfant CPAs as our accounting firm.
- The Board approved hiring new legal counsel who is with us today, Blake Matthews of Cornelius and Collins, and his initiation could be considered hazing by some. He has brought us through thick and thin.
- The Executive Committee approved a process whereby the Executive Committee and Budget and Finance Committee approve checks and disbursements, allowing all officers to know where TDA monies are being spent and providing oversight to the process.
- The Executive Committee put into effect a policy that expense reimbursement requires an itemized receipt consistent with standard accounting practice.
- A TDA credit card was approved to be used for expenses, rather than by reimbursements, thereby cutting down the time our accountant spends in dispersing checks.
- An electronic expense reporting system called Expensify is now being used for

- executive director and TDA expenses.
- The contract was not renewed for our former executive director and a severance package was offered and executed on his behalf.
- Proper documentation of personnel issues and records of counseling have been put in place.
- Procedures and process for appropriate review of the executive director have been instituted.
- An interim ED was named, and an employment agreement was drawn and executed for Dr. DeWayne McCamish.
- The search firm of Tuft and Associates, Chicago, Illinois, has been engaged to search nationwide for a new executive director.
- President Beauchamp has named a review committee for the executive director candidates chaired by Past President Rick Guthrie.
- The annual session was cancelled and the TDA attorney negotiated full refunds on all contracts.
- The Constitution and Bylaws committee reviewed and revised our governance documents to be consistent.

- New focus on our strategic plan as part of each Board meeting has been instituted to keep it fluid and updated.
- We have focused on membership numbers and are currently one of only six states that has an increase in new members.
- We launched a membership initiative for non-renewals chaired by our first vice presidents: Drs. Jay Davis, Walter Fain and David Magee who helped cull the TDA membership roster and resulted in a renewal rate of 15%.
- The chair of the New Dentist Committee now sits on the board with a voice AND a vote.
- Dr. Julia Prince has represented our new dentists' interests admirably.
- The TDA is currently appealing the Governor's decision to exclude dentists from the Small Business Relief Grant and has excluded dental services from the Health Care Grant.
- The request to include dentists in both grants was made several weeks ago to the Governor's office to no avail. But our lobbyist, Jack Fosbinder, and the TDA are fighting to appeal that decision.



I leave this office with poise – with a once-in-a-lifetime experience and humility. I wish President Beauchamp and President-Elect Barnes, along with this Board, the best in the year to come.”

Through COVID, we know that our advocacy has to be broader, our voices louder and our leadership steadfast. We have been present and vocal this year, but it will be critical to retain our presence, lest we be forgotten or, worse, ignored. We have battled COVID 19 and, with the financial support of the Relief Fund, have provided FDA approved KN95 masks for all our TDA members and they should be distributed in the next few days. Many thanks to Drs. Hope Watson and Chip Clayton for their tenacity on this initiative. It proved to be an arduous task. We've been on a waiting list for months and the FDA did us a favor by delaying the procurement of our KN95 masks by removing the ones we had ordered from the approved list of masks, therefore delaying our arrival. But this was typical of the preceding several weeks and didn't surprise us in the least.

The Executive Committee and Budget & Finance Committee and this Board have been symbiotic throughout the most difficult times. I want to thank my fellow officers and Budget and Finance committee, along with the Board, Executive Director, for serving the TDA through the trials and challenges of the year. Through it, we have become close friends with a common goal – advocating for our members. Though some of you doubted our efforts, we bear the battle scars of those on the front lines fighting the good fight.

I want to acknowledge our past presidents. I have received counsel and support from many of you and I appreciated your input and your comments, EVEN when I didn't really agree with it. I also want to thank the TDA staff for working around the clock as COVID 19 took its toll on our members and necessitated cancellation of our annual meeting. And what a meeting it would have been! True to my "OVER THE TOP PROP" reputation.

Working with our TDA staff has been enlightening for me. Their work ethic, dedication and support has been remarkable. Many times, during the COVID crisis, they were called upon on weekends, after hours, at the crack of dawn and they never faltered.

They were partners with us in leadership with optimism, energy and a spirited attitude. To quote Lourdes, who is our Communications and Marketing Coordinator, "Teamwork makes the Dream Work!" A high functioning team achieves incredible results and our TDA staff has delivered.

Our TDA is evolving and our prognosis going forward is optimistic. We need to continue to focus on membership recruitment and retention. The Board will continue to develop a strategic plan that will include the possibility of another COVID resurgence and how advance planning will benefit our members. The Board will focus on member benefits and showcasing the value of membership, and President-elect Beauchamp will lead those initiatives. The ADA has forecast the reality of loss of membership, due to financial concerns and the TDA wants to do all it can to retain our current membership and increase it if possible. I promised this Board that the Executive Committee had a plan in place to move with efficiency and grace to name an interim executive director amidst COVID 19, and that was accomplished.

A heartfelt thanks to Dr. DeWayne McCamish. He agreed to step in as interim and oversee the search for a new executive director. He has given his all to acclimating to the TDA and the demands of the job. In just a month, he has engaged a search firm, finalized our lobbyist contract, hired a new employee, and has immersed himself in the needs of the TDA. Though Dr. McCamish will be a short-term interim, his impact will have long-term effects. I wish our ADA Trustee, Dr. Roy Thompson, candidate for President-elect of the ADA, success in his virtual campaign.

I leave this office with poise – with a once-in-a-lifetime experience and humility. I wish President Beauchamp and President-Elect Barnes, along with this Board, the best in the year to come.

My term as president has really mirrored my life – making order out of chaos. I heard a conversation lamenting the fact that the next three presidents of the TDA were women, and I want to make a comment on that: It's only taken 152 years!

I am proud to have served the TDA in turbulent times. I am honored to be part of our profession. It has been rewarding to be the first female president of this Association. I am privileged to have served my Associations throughout the past 38 years. I have met remarkable people and made lasting friendships, but most of all, it has been God's plan for me to serve our Association at this time. My legacy is that I led in an unprecedented time in history with a servant's heart, a working brain and with humility to lead, putting members first. I have to leave you with my battle cry: a woman is like a tea bag. Only when in hot water do you find out how strong she is and how much courage she has. Thank you very much.



Through COVID

we know that our advocacy has to be broader, our voices louder and our leadership steadfast"

Dr. Terry Propper



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Speaker of the House
DR. JOHN PETTY
TALLAHOMA

Thank you

OUTGOING BOARD AND COMMITTEE MEMBERS FOR SERVICE IN 2019-2020

With the end of the 2019-2020 fiscal year last month, some TDA members have concluded their roles on the TDA Board of Trustees and the TDA Councils and Committees. We thank everyone for their contributions on behalf of dentists in the State of Tennessee during the past year.

We are grateful for your service!

Dr. James G. Avery, Treasurer

Dr. Thomas C. Patterson*, Trustee Memphis Dental Society

Dr. David Magee, Vice President West Tennessee

Dr. Paul E. Cullum, Immediate Past President

Dr. Jennifer Cornell*, Eighth District, Council on Scientific Programs and Continuing Education

Dr. Stanley Waddell, Memphis, Council on Scientific Programs and Continuing Education

Dr. Timothy G. Brown, Fourth District, Council on State Agencies, Awards, Ethics and Judicial Affairs

Dr. David S. Bailey, Eighth District, Council on State Agencies, Awards, Ethics and Judicial Affairs

Dr. Taylor Jarrell, Second District, New Dentist Committee

Dr. David P. Smith, Second District, Peer Review Committee

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Interview

WITH THE *president*

“ Growing up I babysat for a dentist who encouraged me to pursue dental hygiene as a career. After working for a hygienist for six years in North Carolina, I returned to Tennessee for dental school.”

TDA News recently saw down with Dr. Jeannie Beauchamp, the 2020-2021 president of the Tennessee Dental Association. Dr. Beauchamp took over the reins at last month's virtual House of Delegates.

Q Tell us about your background: where you grew up, what your family was like, your education, and why decided on dentistry as a career.

I grew up in Oak Ridge, Tennessee with one older brother. My father worked at National laboratory and my family enjoyed camping, hiking, and lots of sports.

Growing up I babysat for a dentist who encouraged me to pursue dental hygiene as a career. After working as a hygienist for six years in North Carolina, I returned to Tennessee for dental school. I earned a D.D.S. degree from the University of Tennessee Health Science Center in Memphis and completed a two-year pediatric residency.

Q What has been your involvement in organized dentistry?

I have always been very involved in local, state and national dental societies. At the TDA, I have served as a Trustee, Secretary and on the Government Affairs Committee. I have been actively involved with the American Dental Association Council of Government Affairs and on the Council of Access, Prevention and Interprofessional Relations. I was a representative on an Advisory Committee of the Joint Commission on Accreditation of Healthcare Organizations for the ADA as well and also past president for the Tennessee Academy of Pediatric Dentistry.



Q What are some of the opportunities you would like to pursue as President in the coming year?

There are many opportunities that I have in mind, but I would like to focus on encouraging young early career dentists especially at our two dental schools. We need to show them the importance of organized dentistry and how it affects their careers.

Q What are your thoughts on the future of dentistry as we move forward?

I think the future of dentistry is changing at a rapid pace, with COVID-19, consumerism, teledentistry, DSO's — we must anticipate what our members want and learn how to advocate for them.

Q Your insight on the advantages and challenges of private practice?

With increased costs of supplies, changes in reimbursements, virtual visits — there will be new models for private practices

Q Describe what active membership can accomplish. How has being a part of the TDA helped you?

Being involved in organized dentistry keeps you updated on the latest policies and technologies. You meet other dentists to compare practice opportunities and philosophies.....it's fun!

GETTING *to know* Jeannie

Hometown: Born in Nashville, TN and raised in Oak Ridge, TN

Alma Mater: University of Tennessee – Knoxville and Memphis

Birthday: March 25

Band names: all music! Country, Rock, Oldies, Top 40

Best advice she's been given: Always be honest

Worst advice she's been given: Try some Jägermeister – it's good

Advice to young dentists: Find a mentor and Confidante that you can bounce things off of

Most unusual job: Delivering newspapers starting in 5th grade to 7th grade

What's on her TV: Netflix "Godless"

Biggest personal accomplishment: Dental School

What she likes to do: Love sports! I go to Tennessee Vols games, Tennessee Titans games and Nashville Predators games, also Austin Peay State University games. I also love to travel all over the world.

Preferred ways to relax: Going to the mountains, hiking, wine and friends

Local Recommendation in Nashville: The Chef and I on Ninth, Miel Restaurant

Favorite places: home, Springfield Greenway

Favorite quote: I had this quote from George Bernard Shaw on my refrigerator all through dental school:

People are always blaming their circumstances – I don't believe in circumstances, the people who get on in this world are the people who get up and look for the circumstances they want and if they can't find themmake them.

Recent reads: *The Speed of Trust* by Stephen Covey, *The Moment of Lift* by Melinda Gates, *Where the Crawdads Sing* by Delia Owens



welcome

MEMBERS!

THE TENNESSEE DENTAL ASSOCIATION
WELCOMES THE FOLLOWING DENTISTS
AS OUR NEW AND REINSTATING MEMBERS.

Second District Dental Society

Dr. Carli Loss
Dr. Alivia Shasteen
Dr. Miles Miller

Chattanooga Area Dental Society

Dr. Helen Jang

Fourth District Dental Society

Dr. John Houston
Dr. Brian Lawson
Dr. Dawn Fleming

Nashville Dental Society

Dr. Justin Ellis
Dr. Brice Gilliam
Dr. Alexandra Fili

Seventh District Dental Society

Dr. John Turner
Dr. Molly Kwasigroh

Memphis Dental Society

Dr. Thomas Cooner
Dr. Clarissa Turner
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2020 DISTINGUISHED SERVICE AWARD RECIPIENTS



DR. THOMAS PATTERSON: 2014-2020

Dr. Patterson earned his undergraduate degree at Vanderbilt University and received his D.D.S. degree from the University of Tennessee College of Dentistry. He is a Life Member of the Memphis Dental Society (MDS), the TN Dental Association, and the American Dental Association. Dr. Patterson is a past President of the MDS as well as having held all other offices and serving on numerous committees locally and at the state level. He completed six years as MDS representative to the TDA Board of Trustees and is a delegate to the ADA House of Delegates. He has received the TDA Fellowship Award for Distinguished Service and has been selected as a Fellow to the American College of Dentists and to the International College of Dentists. In addition to his passion for practicing dentistry and his involvement with organized dentistry, he volunteers as an Adjunct Professor at the University of TN College of Dentistry one afternoon each week and gives a seminar series on Dental Ethics to first year dental students.



DR. PAUL CULLUM: 2001-2020

Dr. Cullum is a graduate of the University of Tennessee College of Dentistry after receiving his undergraduate degree from the University of Tennessee, Knoxville. He completed his specialty training in oral and maxillofacial surgery. He is a current member of the American Dental Association (ADA), the TDA, the Sixth District Dental Society, the American Association of Oral and Maxillofacial Surgeons (AAOMS), and Tennessee Society of Oral and Maxillofacial Surgeons (TSOMS). He has served in numerous leadership positions in these organizations, which include President (1997-1998 and 2000-2002) of the Sixth District Dental Society, President (2009-2011) of TSOMS, Sixth District Trustee for the TDA Board of Trustees, and Treasurer of the TDA. Dr. Cullum was awarded the TDA Fellowship Award in 2004.



DR. JAMES AVERY: 2008-2020

Dr. Avery earned his dental degree from the University of Tennessee in 1978 but he has never stopped learning. Every year, he completes more than 40 hours of continuing education. The Tennessee Academy of General Dentistry named Dr. Avery the 2011-2012 Dentist of the Year and he currently serves as its Director. He is a Fellow in both the American College of Dentists and the International College of Dentists. Dr. Avery was named Memphis Top Dentist in '09, '10, '11 and '12. He received the Memphis Dental Society Humanitarian Award in 2012 and the Tennessee Dental Association Fellowship Award.

2020 FELLOWSHIP AWARD RECIPIENTS

The TDA Fellowship Award recognizes outstanding Tennessee dentists who make noteworthy contributions of their time and talent toward professional progress and the public they serve. It is the TDA's highest award presented annually and is awarded to no more than twelve deserving dentists. Congratulations to our colleagues!



DR. JON MATHER | FIRST DISTRICT DENTAL SOCIETY

Dr. Mather has practiced dentistry for more than 30 years. He earned his bachelor's degree from the University of Alabama in Tuscaloosa. He attended the University of Tennessee's College of Dentistry where he obtained a Doctor of Dental Surgery (DDS) degree. When he's not in the office, you can find him in the great outdoors. Some of his leisurely activities include running, hiking, backpacking, and fishing. He resides in Kingsport, TN.



DR. TIMOTHY MCCONNELL | SECOND DISTRICT DENTAL SOCIETY

Dr. McConnell graduated with his bachelor's degree from Miami University of Ohio. He earned his D.D.S. degree from Ohio State University. In July of 1993, Dr. McConnell started a solo private practice. Today that practice has evolved into a multi-doctor group with several offices specializing in Oral and Maxillofacial Surgery. Outside of the office Dr. McConnell enjoys boating, skiing, hiking and following the Tennessee Volunteers. He also participates in medical missions in his community and region, as well as internationally. He and his wife have three children and live in Maryville, TN.



DR. BENJAMIN SCOTT | SECOND DISTRICT DENTAL SOCIETY

Dr. Scott has been in practice at Knoxville Endodontics since 2008. He has lived in Knoxville since he was six years old, the only exception being when he studied to earn his undergraduate degree at Furman University in 2001, degree in dentistry at University of Tennessee - Memphis in 2005, and certificate in endodontics at the University of Illinois at Chicago in 2008. Dr. Scott and his wife have 5 children, and love to be outdoors and enjoy all the traditions of Tennessee football together as a family.



DR. CHARLES MCBRAYER | CHATTANOOGA AREA DENTAL SOCIETY

Dr. McBrayer earned his D.D.S. degree from the University of Tennessee in Memphis. He completed a certificate in periodontics at the Medical College of Georgia in Augusta. He is a past-president of CADS and has served as a TDA chair in the Constitution and Bylaws committee, the New Dentist Committee, and the Council on Dental Benefit Programs. Dr. McBrayer is the current president of the Southern Academy of Periodontology. He has published articles in the Journal of Oral Implantology and is a lecturer in periodontics and implant surgery. When he's not in the office, Dr. McBrayer enjoys a variety of sports including tennis, golf, hunting and skiing. He and his family reside in Hixson, TN. He is active in the Hixson United Methodist Church.



DR. SAMUEL MCKENNA | NASHVILLE DENTAL SOCIETY

Dr. McKenna graduated with his D.D.S. degree from the University of California School of Dentistry. He completed his medical degree and residency at Vanderbilt and has been contributing since then as a faculty member, former director of the Oral Surgery Residency, and, as of June 2008, as professor and chairman of the department. Dr. McKenna's research has included areas such as temporomandibular joint surgery, oral manifestation of systemic disease, and virtual surgical planning in the management of skeletal facial deformities. He is an invited lecturer in the dental and medical communities and has been in practice for more than 20 years.



DR. GREG RICHARDSON | NASHVILLE DENTAL SOCIETY

Dr. Richardson received his Bachelor of Science degree from Western Kentucky University. After graduating with honors at University of Louisville School of Dentistry, he continued to complete a residency in Oral and Maxillofacial Surgery at Vanderbilt University Medical Center. In 1994, he joined OMS Nashville. Dr. Richardson volunteers regularly with the Interfaith Dental Clinic as a clinical instructor for oral surgery residents. Additionally, he has continued to be involved in the Vanderbilt OMS residency training program as a clinical assistant professor for more than 15 years. On a personal level, Dr. Richardson pursues sports and staying physically fit. He is also an avid aviator and musician. He lives in Nashville and enjoys family time with his wife and daughter.



DR. LARRY CHAMBERS | SEVENTH DISTRICT DENTAL SOCIETY

Dr. Chambers received his D.D.S. degree from the University of Tennessee College of Dentistry. Since 1990, Dr. Chambers has been on more than 20 mission trips to the Darien Jungle in Panama. He and his wife have three children and reside in Jackson, TN.



DR. JENNIFER CORNELL | EIGHTH DISTRICT DENTAL SOCIETY

Dr. Cornell earned her undergraduate degree from Austin Peay State University in Radiologic Technology. She completed a certificate program in Nuclear Medicine Technology at Vanderbilt University Medical Center. In 2005 she graduated from Meharry Medical College, School of Dentistry where she received numerous awards and honors. In 2012 Dr. Cornell served as the national president of the American Association of Women Dentist (AAWD). She has recently been made President of Smiles for Success, a charitable foundation of AAWD, that assists women with dental work after graduating from welfare to work. Dr. Cornell has participated in Donated Dental Services, Labor of Love and is a routine volunteer at the Good Samaritan Clinic in Clarksville. In her spare time, you will find her spending time with her family, running, golfing, traveling, and various church activities. She is married, has one son and two cats.

DR. JAMES AVERY

RECEIVES HIGHEST AWARD OF THE TENNESSEE DENTAL ASSOCIATION



DR. JAMES AVERY: 2008-2020

The recipient of the Jack Wells Memorial Dedication to Dentistry Award embodies quality of practice, service to organized dentistry, contribution to dental education and humanitarian services. The Jack Wells Award is the highest award given by the TDA and need not be presented each year, assuring that only those truly deserving become recipients. Congratulations Dr. Avery!



A WORD OF *Thanks*

"I just wanted to thank the leadership of the TDA for looking out for the dentist in the state of Tennessee. I know how hard you have worked to take care of all of us during the pandemic. It is always difficult to with government agencies and I believe you have done a fantastic job. I appreciate the way our leadership stood up for the dentist in the state of Tennessee. Even when the odds were against us you kept fighting. I also was very pleased with the way you communicated and kept us informed. What I have come to realize over the last several months is that you are doing the same excellent job looking out for our interest year in and year out.

Thank you for your hard work and I also want to say thank you for the masks you provided for us. When they are so hard to get you found them for us. I know my staff will appreciate them as much as I do."

-Ronald A Swang DDS



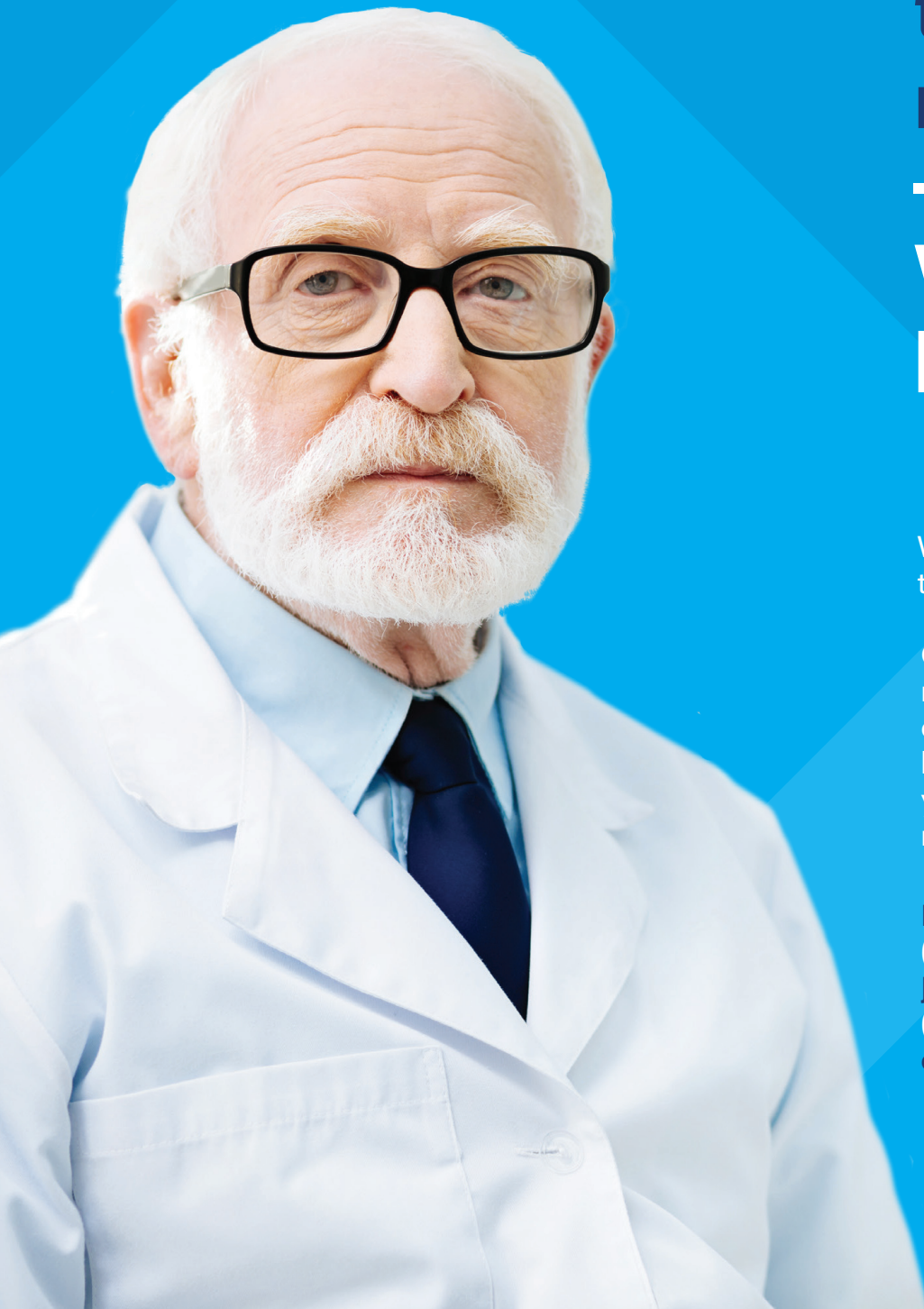
“ What’s
the new
normal? ”

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DISTRIBUTES MASKS TO SUPPORT MEMBER DENTISTS



In an effort to offer valuable FDA approved PPE to our members, the Board of the Tennessee Dental Association, through the TDA Relief Fund and the unwavering help and support of Nashville Dental, Inc., offered practicing member dentists 20 KN95 Respirators to help them navigate dentistry's new normal. The process to provide this member-only benefit was long and challenging but partnership and perseverance have made this possible.

The TDA with the help of component societies across the state distributed 50,000 KN95 masks earlier this month.

Members, if you were not able to pick up your masks on the designated distribution dates, please contact your local component society.



VIRTUAL HOUSE OF DELEGATES MEETS

ACTIONS OF THE 2020 TDA HOUSE OF DELEGATES

The meeting of the 153rd Session of the TDA House of Delegates was called to order Saturday, June 6, 2020 at 10:00 a.m. via Zoom Video Webinar Conferencing, Dr. John Petty, Speaker of the House, presiding. Speaker Petty outlined protocol for this first-ever virtual TDA House of Delegates meeting, made necessary due to gathering restrictions during the coronavirus pandemic.

Dr. Paul Cullum, Immediate Past President and Sixth District Dental Society member, offered the invocation. After the invocation, a video was shared of scenes from the United States with the National Anthem sung by a military choir.

Dr. Petty took a roll call by asking for delegates of each district to activate the webinar “raise hand” notification. From this, the Committee on Credentials and Rules and Order confirmed the delegates representing each component society.

Dr. Petty then introduced panelists for the webinar: Dr. David Magee, Vice President, West Tennessee; Dr. Jay Davis, Vice President, Middle Tennessee; Dr. Walter Fain, Vice President, East Tennessee; Dr. Roy Thompson, ADA Sixth District Trustee; Mr. Blake Matthews, General Counsel; Dr. DeWayne McCamish, Interim Executive Director; Dr. Allen Burleson, Secretary; Dr. Terry Propper, President; Dr. Jeannie Beauchamp, President-elect; Dr. James Avery, Treasurer; and Dr. Paul Cullum, Immediate Past President.

Other special recognition was given to Dr. Bill Powell, Past ADA Trustee, Knoxville; Dean James Ragain, UT, and Dean Cherae Farmer-Dixon, Meharry; and new delegates.

Dr. DeWayne McCamish, Interim Executive Director and member of the Chattanooga Area Dental Society (CADS), addressed the House. Dr. McCamish assured members that the Board of Trustees leadership and staff worked tirelessly on behalf of the TDA. Although COVID-19 has presented concerns about financial distress and how that might affect membership, Dr. McCamish believes this is an opportunity to show members the great value in being a member of the TDA.

Dr. Roy Thompson, ADA Sixth District Trustee, candidate for 2020 ADA President-elect and TDA Past President from Murfreesboro, addressed the House of Delegates regarding the activities of the ADA. Dr. Thompson referred to the current coronavirus pandemic as a Black Swan Event – an unpredictable event that is beyond what is normally expected of a situation and has potentially severe consequences. The ADA staff vacated the headquarters building at the end of March and began working remotely where their focus shifted to helping members through COVID-19 closures, re-opening requirements, and related issues. The ADA Board will consider at their next meeting whether to continue with an in-person annual meeting in October. Dr. Thompson encouraged the House of Delegates attendees to be adaptable, flexible, and resilient to survive and to reach out to colleagues who may not have that resiliency. Dr. Thompson ended by stating that the TDA leadership has excelled under pressure and that President Terry Propper was the right person at the right place at the right time to lead the TDA.

President Dr. Terry Propper presented several awards of the Board as well as mentioning

2020 awardees that will be honored in person at the 2021 annual session:

- 2020 Outstanding District Award—Seventh District Dental Society.
- 2020 Fellowship Awards:
 - Dr. Jon Mather, Kingsport
 - Dr. Timothy McConnell, Maryville
 - Dr. Benjamin Scott, Knoxville
 - Dr. Charles McBrayer, Hixson
 - Dr. Samuel McKenna, Mt. Juliet
 - Dr. Gregory Richardson, Hendersonville
 - Dr. Larry Chambers, Jackson
 - Dr. Jennifer Cornell, Clarksville
 - Dr. Thomas Patterson, Memphis Dental Society, the Distinguished Service Award for serving six years on the Board of Trustees.
- Dr. Paul Cullum, Sixth District, the Distinguished Service Award as a member of the Board of Trustees for fifteen years.
- Dr. James Avery, Memphis Dental Society, the Distinguished Service Award as a member of the Board of Trustees for thirteen years.
- Dr. James Avery, Memphis Dental Society, as the 2020 Dr. Jack Wells Dedication to Dentistry recipient.

Then, Dr. Ken Randall, Chair of the Committee on Credentials, Rules and Order, reported that his committee had examined the credentials of the delegates present and found them to be in order. They determined that a quorum was present, and that the business of the House of Delegates could proceed. Dr. Randall moved that the agenda be adopted as the official order of business with the stipulation that the Speaker be authorized to change the order to expedite the business of the House. The motion was unanimously approved. (Other members of the Credentials Committee were Drs. Tim McConnell, Drake Dudley, Mike King, and Kevin Wells.)

Dr. Petty presented a motion from the TDA Board of Trustees that the House of Delegates suspend all rules or requirements for person-to-person contact or physical presence in a meeting room pertaining to the conduct of business for the duration of the 2020 House of Delegates session. This was approved by the delegates.

Dr. Petty opened the meeting for nominations of individuals to serve in the elective offices of the Association for the year 2020 – 2021. The nominations were as follows:

- President-elect – Dr. Susan Orwick-Barnes
- Secretary – Dr. Allen Burseson
- Treasurer – Dr. Jay Davis
- Speaker of the House – Dr. John Petty
- Vice President, Middle Tennessee – Dr. David Meister
- Vice President, West Tennessee – Dr. Larry Higginbotham
- ADA Delegate, Middle Tennessee – Dr. Rhonda Switzer-Nadasdi
- ADA Delegate, West Tennessee – Dr. Mike King
- ADA Alternate Delegate, Middle Tennessee – Dr. Rhett Raum
- ADA Alternate Delegate, West Tennessee – Dr. Chris Moore

As these offices were uncontested, Speaker Petty declared those listed above duly elected. In addition, Dr. Petty reported to the House that Dr. Stuart Hudsmith was elected by the Memphis Dental Society as their trustee to the TDA Board of Trustees.

Dr. Petty called on TDA President, Dr. Teryl Proper, for her President's Address. (See Page 4 for Dr. Propper's address in its entirety.)

Dr. Allen Burseson, TDA Secretary, was called upon for the Necrology Report. In respect, the House paused for a moment of silence in remembrance of these former colleagues.



At this time, Dr. Petty requested that Dr. Matt Gorham III, Chair of the Reference Committee, present the Reference Committee report. (Other members of the Reference Committee were Drs. Andrew Conkin, Brad White, Kathy Hall, and Stephen Maroda.)

B&F – 20 – 1 / 2020 2021 Budget

The House of Delegates adopted B&F – 20 – 1 with a budget of \$1,658,520.

BT1 – 20 – 1RC / Adding Option of Appointed Associate Executive Director

The House of Delegates adopted BT1 – 20 – 1RC which allows for appointing an Associate Executive Director.

BT1 – 20 – 2 / Add New Dentist Committee Chair as a Voting Member of the Board of Trustees

The House of Delegates adopted BT1 – 20 – 2 which adds the chair of the New Dentist Committee as a voting member of the TDA Board of Trustees.

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BT2 – 20 – 1 / Allow the Consolidation of the Council on Scientific Programs and Continuing Education with the Annual Session Committee

The House of Delegates adopted BT2 – 20 – 1 which will consolidate the Council on Scientific Programs & Continuing Education and the Annual Session Committee into one committee of the Board of Trustees.

BT2 – 20 – 2RC / Removal of an Officer or Trustee

The House of Delegates adopted BT2 – 20 – 2RC which asks the TDA President to appoint a committee for further research and legal review.

BT3 – 20 – 1 / Appointments to Councils and Committees

The House of Delegates adopted BT3 – 20 – 1 which elected the list of nominees for membership on the Councils and Committees of the Association, submitted and proposed by the Board of Trustees.

C&B – 20 – 1 / Revisions in References to Other Documents or Wording Clarification

The House of Delegates adopted C&B – 20 – 1 which makes various changes in the Bylaws regarding references to other chapters of the ADA and TDA Constitution and Bylaws.

C&B – 20 – 2 / Sessions of the Board of Trustees

The House of Delegates adopted C&B – 20 – 2 which will allow the Board more flexibility in meeting schedules and acknowledges the advancement of technology for electronic methods of communication.

C&B – 20 – 3 / Approval of Budget

The House of Delegates adopted C&B – 20 – 3 which states that if a budget is not approved at the House of Delegates, the Association budget will revert to the last approved budget.

C&B – 20 – 4 / Component Society Deadlines

The House of Delegates adopted C&B – 20 – 4 which removes specific dates for component society reports and give a more general structure to component officer elections and reports.

C&B – 20 – 5 / Clarification of Life Membership

The House of Delegates adopted C&B – 20 – 5 which clarifies Active Life Membership and Retired Life Membership.

C&B – 20 – 6 / No Dues for Full-time Charitable Service

The House of Delegates adopted C&B – 20 – 6 which removes the \$5 dues fee for full-time charitable service.

C&B – 20 – 7 / Reinstatement of Membership and Remove Fee

The House of Delegates adopted C&B – 20 – 7 which removes the \$25 penalty for the reinstatement of a former member.

C&B – 20 – 8 / Waiver of Dues Categories to Comply with the ADA

The House of Delegates adopted C&B – 20 – 8 which removes the dues waiver categories of 25% and 75% to comply with the ADA waiver categories.

Dr. Propper installed the newly elected officers as well as ADA Delegates and Alternate Delegates and new trustee.

Newly installed TDA President, Dr. Jeannie Beauchamp, addressed the House of Delegates with a pledge to continue the strong leadership of Dr. Propper as the TDA works together to face the continued issues caused the coronavirus pandemic.

Dr. Petty then asked for any new business. The TDA Board of Trustees presented a new resolution, which was approved for consideration by the House.

BT4 – 20 – 1 / Honorary Membership – Mr. Jack Fosbinder

The House of Delegates adopted BT4 – 20 – 1 which elected Mr. Jack Fosbinder, TDA Contract Lobbyist for over thirty years, as an honorary member of the TDA.

There being no further business, Dr. Petty adjourned the 153rd TDA House of Delegates at 11:25 a.m.



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Are You Receiving emails from the TDA?

If you have unsubscribed to TDA emails in the past, you may be missing important information from the TDA and the ADA. During the COVID-19 pandemic, the TDA has issued numerous alerts to keep members informed of the latest updates.

If you have not been receiving emails from the TDA, please make sure to check your spam or junk mail folder and mark tda@tenndental.org as a safe sender. To be included in the mailing list or to update your email address **please email us at tda@tenndental.org.**

Dental Summit Nashville Moved to August 2021

The 7th Annual **Dental Summit Nashville**, hosted by Mahan Educational Services, has been rescheduled to August 21-22, 2021. If you have any questions about the summit, please call Mahan & Associates Healthcare Business Professionals at 615-883-7800

In Memoriam

The TDA honors the memory and passing of the following members:

Dr. Duncan McInnis

May 3, 1942 – June 3, 2020

Dr. McInnis was a member the American Dental Association, Tennessee Dental Association, and Past-President of the Seventh District Dental Society.

Dr. James E. Turner

July 23, 1934 - June 5, 2020

Dr. Turner was a long-time member of the American Dental Association, Tennessee Dental Association and Memphis Dental Society.



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Have You Been Rethinking Your Plans?

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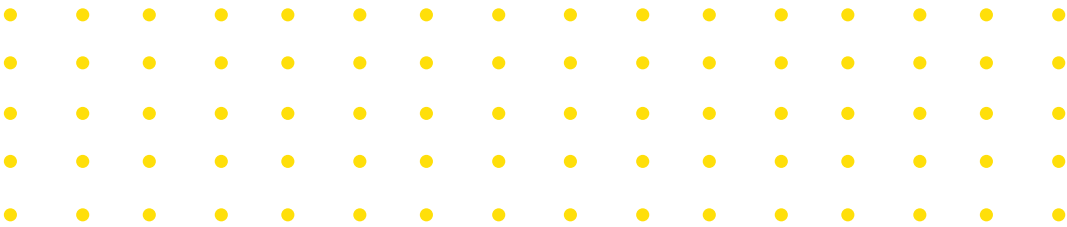
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- Tips on keeping your life, career and everything else in balance—from other dentists who’ve been there
- Opportunities to expand your leadership skills
- Self-care and wellness resources

Check out all these resources at [ADA.org/Accelerator](https://ada.org/accelerator), and come back regularly for more as the program grows. We’re just getting started! Better yet, never miss an opportunity when you subscribe for regular updates on the page.

THE POWER OF PETS

Health Benefits of Human-Animal Interactions



N

othing compares to the joy of coming home to a loyal companion. The unconditional love of a pet can do more than keep you company. Pets may also decrease stress, improve heart health, and even help children with their emotional

and social skills.

An estimated 68% of U.S. households have a pet. But who benefits from an animal? And which type of pet brings health benefits?

Over the past 10 years, NIH has partnered with the Mars Corporation's WALTHAM Centre for Pet Nutrition to answer questions like these by funding research studies. Scientists are looking at what the potential physical and mental health benefits are for different animals—from fish to guinea pigs to dogs and cats.

Possible Health Effects

Research on human-animal interactions is still relatively new. Some studies have shown positive health effects, but the results have been mixed.

Interacting with animals has been shown to decrease levels of cortisol (a stress-related hormone) and lower blood pressure. Other studies have found that animals

can reduce loneliness, increase feelings of social support, and boost your mood.

The NIH/Mars Partnership is funding a range of studies focused on the relationships we have with animals. For example, researchers are looking into how animals might influence child development. They're studying animal interactions with kids who have autism, attention deficit hyperactivity disorder (ADHD), and other conditions.

"There's not one answer about how a pet can help somebody with a specific condition," explains Dr. Layla Esposito, who oversees NIH's Human-Animal Interaction Research Program. "Is your goal to increase physical activity? Then you might benefit from owning a dog. You have to walk a dog several times a day and you're going to increase physical activity. If your goal is reducing stress, sometimes watching fish swim can result in a feeling of calmness. So there's no one type fits all."

NIH is funding large-scale surveys to find out the range of pets people live with and how their relationships with their pets relate to health.

"We're trying to tap into the subjective quality of the relationship with the animal—that part of the bond that people feel with animals—and how that translates into some of the health benefits," explains Dr. James Griffin, a child development expert at NIH.

“We’re trying to tap into the subjective quality of the relationship with the animal—that part of the bond that people feel with animals—and how that translates into some of the health benefits,” explains Dr. James Griffin, a child development expert at NIH.

Animals Helping People

Animals can serve as a source of comfort and support. Therapy dogs are especially good at this. They’re sometimes brought into hospitals or nursing homes to help reduce patients’ stress and anxiety.

“Dogs are very present. If someone is struggling with something, they know how to sit there and be loving,” says Dr. Ann Berger, a physician and researcher at the NIH Clinical Center in Bethesda, Maryland. “Their attention is focused on the person all the time.”

Berger works with people who have cancer and terminal illnesses. She teaches them about mindfulness to help decrease stress and manage pain.

“The foundations of mindfulness include attention, intention, compassion, and awareness,” Berger says. “All of those things are things that animals bring to the table. People kind of have to learn it. Animals do this innately.”

Researchers are studying the safety of bringing animals into hospital settings because animals may expose people to more germs. A current study is looking at the safety of bringing dogs to visit children with cancer, Esposito says. Scientists will be testing the children’s hands to see if there are dangerous levels of germs transferred from the dog after the visit.

Dogs may also aid in the classroom. One study found that dogs can help children with ADHD focus their attention. Researchers enrolled two groups of children diagnosed with ADHD into 12-week group therapy sessions. The first group of kids read to a therapy dog once a week for 30 minutes. The second group read to puppets that looked like dogs.

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Kids who read to the real animals showed better social skills and more sharing, cooperation, and volunteering. They also had fewer behavioral problems.

Another study found that children with autism spectrum disorder were calmer while playing with guinea pigs in the classroom. When the children spent 10 minutes in a supervised group playtime with guinea pigs, their anxiety levels dropped. The children also had better social interactions and were more engaged with their peers. The researchers suggest that the animals offered unconditional acceptance, making them a calm comfort to the children.

“Animals can become a way of building a bridge for those

social interactions,” Griffin says. He adds that researchers are trying to better understand these effects and who they might help.

Animals may help you in other unexpected ways. A recent study showed that caring for fish helped teens with diabetes better manage their disease. Researchers had a group of teens with type 1 diabetes care for a pet fish twice a day by feeding and checking water levels. The caretaking routine also included changing the tank water each week. This was paired with the children reviewing their blood glucose (blood sugar) logs with parents.

Researchers tracked how consistently these teens checked their blood glucose. Compared with teens who weren’t given a fish to care for,

fish-keeping teens were more disciplined about checking their own blood glucose levels, which is essential for maintaining their health.

While pets may bring a wide range of health benefits, an animal may not work for everyone. Recent studies suggest that early exposure to pets may help protect young children from developing allergies and asthma. But for people who are allergic to certain animals, having pets in the home can do more harm than good.

Helping Each Other

Pets also bring new responsibilities. Knowing how to care for and feed an animal is part of owning a pet. NIH/Mars funds studies looking into the effects of human-animal interactions for both the pet and the person.

Remember that animals can feel stressed and fatigued, too. It’s important for kids to be able to recognize signs of stress in their pet and know when not to approach. Animal bites can cause serious harm.

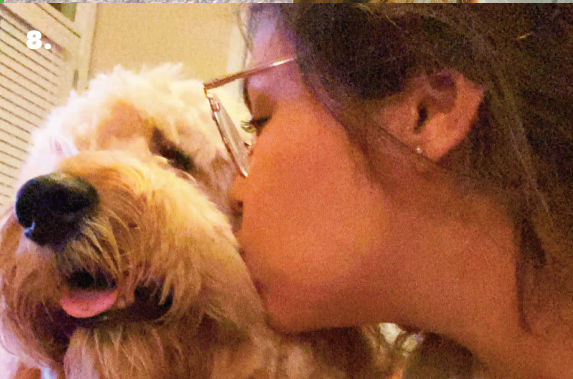
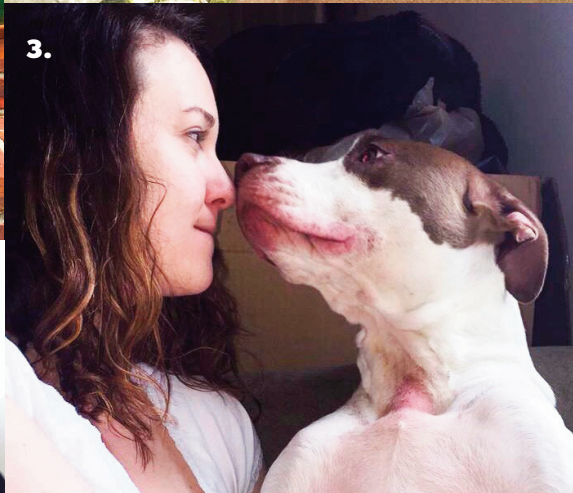
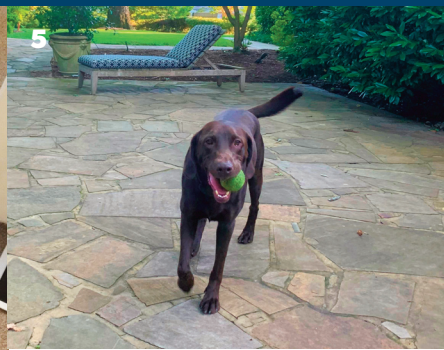
“Dog bite prevention is certainly an issue parents need to consider, especially for young children who don’t always know the boundaries of what’s appropriate to do with a dog,” Esposito explains.

Researchers will continue to explore the many health effects of having a pet. “We’re trying to find out what’s working, what’s not working, and what’s safe—for both the humans and the animals,” Esposito says.

Source: printed with permission, NIH News in Health

MEET OUR PETS

The TDA staff share their finest furry friends!



1. TDA Office Manager Amy Williams and her dachshund, Bailey. She's served with loved (and annoyed) her family well for 14 years.
2. Kingston (Membership Services Manager Brittany Hall's son) and Gemma waiting to open their gifts under the tree.
3. TDA Membership Services Manager Brittany Hall and Gemma. The puppy love is real.
4. This is Gemma focusing intently on holding "place" for the treats. She's a good girl (most of the time).
5. Champ, Dr. McCamish's grand-puppy. He loves for anyone to throw tennis balls that he retrieves (at least most of the time).
6. TDA Administrative Assistant Lisa Rife with Manny (Jack Russell) on the left and Bosley (Yorkie) on the right. They are both su-paw-stars (and double the trouble).
7. Panzer wondering why a photo is being taken in the first place. He is TDA Accountant Jeremy Coop's pup.
8. Ramen Noodle and TDA Communications Manager Lourdes Arevalo. She's got the "sit" perfected but only when there's treats involved.
9. This is Nala. When she wakes from her slumber, she likes to sun bathe by the window.



“Flex your scheduling to give patients and staff a little more time and space. When possible, build in time for additional disinfecting measures and stagger appointments to avoid crowded waiting areas.”

6 PRODUCTIVE PROCESSES to prepare

FOR FUTURE PATIENT FLOW

From our partners at The Dental Supply Company (TDSC)

For independent dental practice owners nationwide, the COVID-19 pandemic has created a double dose of anxiety: disruption in patient care, plus the discomfort that comes with lack of control. While this situation is unprecedented, practice leaders still can exercise control in how they leverage their time and prepare for the future. By being proactive and productive now, your practice may be better positioned for the “new normal.”

1. Take part in remote education.

- Catch up on C.E. by taking online courses through your state dental association or trusted sponsors. The Dentists Supply Company (TDSC) has curated live, interactive C.E. courses from its manufacturer partners and other ADA CERP-recognized providers at [TDSC.com/ce](https://tdsc.com/ce). Sharpen your skills on clinical and practice management topics at your convenience.

- Self-teach to become more comfortable with tech or topics that you normally don't have time to explore. Learn more about your office's software or equipment. Video tutorials can help you better understand billing and patient scheduling programs, so you can leverage overhead cost calculations and outstanding treatment reports.

2. Assess your supply inventory.

- Audit your central supply with the latest ADA and CDC guidance in mind. Infection control and disposable supplies will continue to be in high demand when routine practice operations resume. Be prepared for potential shortages by allowing ample time for delivery, strategically scheduling patients and taking steps to reduce waste. Preserve

the safety and reliability of your materials by ordering from authorized sources, as well as setting clear staff guidelines for PPE use.

- Seek simple ways to reduce overhead expenses. Request a free custom price comparison against your current invoices at [TDSC.com/pricecompare](https://tdsc.com/pricecompare). The TDSC team can uncover product-by-product savings potential for the same supplies within five

business days.

- Check for expired, unusable or unlabeled supplies. When disposing of pharmaceuticals, follow EPA guidelines or contact the manufacturer for guidance. Dental association members can also save when restocking pharma through negotiated savings and free shipping at [TDSC.com](https://tdsc.com).



3. Get equipment up to speed.

- Review maintenance logs and inspect equipment for signs of wear or needed repair. If needed, begin calculating replacement costs as part of your return-to-practice financial planning, so future productivity won't be compromised by inefficient or frustrating-to-use tools.
- Evaluate potential needs for new equipment. As you re-assess infection control protocols and clinical efficiencies, you may want to adopt an instrument management system (IMS) to more easily track and sterilize instruments. Or, invest in equipment that allows you to better mitigate the risks of aerosol generating procedures.
- Keep informed of upcoming regulations that impact your practice, from human resources to prescribing to EPA mandates. The deadline to comply with amalgam separator installation and documentation is July 2020, and TDSC can help you secure an easy-to-install separator at a significant discount in time.

4. Update patient communications.

- Review your website to confirm that all links are working and information is accurate. Are the dental team members' photos and names current? Does the patient experience represented align with your office's current situation and anticipated availability?
- Check your outgoing message or answering service to ensure that patients are receiving clear instructions on how to reach you and what to expect. Also, check automated texts or emails for appropriate appointment confirmation, reminder and cancellation messaging.
- Review your recurring patient email and document templates for new needs, such as sharing PHI digitally and connecting with referral sources.

5. Get ahead of return patient scheduling.

- Check charts to determine who is overdue for routine care and who has missed appointments, so you can immediately begin trying to fill the schedule when the office's reopening date is anticipated. When reviewing charts and schedules, prioritize patients who are mid-treatment.
- Flex your scheduling to give patients and staff a little more time and space. When possible, build in time for additional disinfecting measures and stagger appointments to avoid crowded waiting areas.
- Start planning staff training in advance of re-opening. If there are processes or protocols that need improvement, you may now have the time to be strategic in your approach to training. It's an opportunity to re-evaluate issues caused by speed in the past – like incomplete documentation or treatment templates – and make them right.

6. Take care of your total health and wellbeing.

- Practice self-care and be attentive to your mental health. Try guided meditation through a mobile app, do yoga and stretching exercises at home, or take a walk or ride a bike, keeping in mind the COVID-19 advisories for your state, county and city.
- Keep connected to your dental community. Through social media and relationships built through organized dentistry, you have a support system of colleagues and experts who are sharing many of the same stresses – and who are working together toward recovery.

Visit TDSC.com to explore more resources designed to support your practice's efforts to respond, recover and rebuild.



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NEW DENTIST CORNER

In response to civil unrest, ask yourself the hard questions...

A couple days after the brutal killing of George Floyd, I was watching the world news with my mother and I said to her, "If Grandma Vi was still alive today, I wonder what she would say about everything going on?"

And my mother replied, "She wouldn't be surprised because she lived through the Jim Crow South and the Civil Rights Movement."

My great grandmother was an extraordinary Black woman. She was the baby of 13 children, only went to third grade, and worked as a maid. She was also a homeowner, churchgoer, and licensed gun carrying woman who loved to pack a lunch, go to Sea World in Cleveland, Ohio, where she lived most of her adult life, and watch the whale show. She was born in 1906 and possibly would not have been shocked to see what's going on throughout our nation in 2020. That should terrify, shame and disappoint us all.

I wonder if she would be shocked that her great granddaughter is a dentist, and that, even though it's 2020, Blacks make up 12.4% of the general population in the United States but 4.3%

of dentists. When I attended Tufts University School of Dental Medicine, in my first-year class there were 5 of us out of 157 – and this was at a school that actively sought out a diverse student body (for which I will always love and laud my alma mater).

Shouldn't we all be shocked by this? Shouldn't we all care? Shouldn't we all be moved to action? As human beings when we enjoy something, we tell other people about it however we can: by word of mouth and pen and keyboard. We all hope that our patients spread the word about liking us as their oral health care providers. Shouldn't we as dentists want to spread the word to all young people about our profession, not just the people who look like us?

I wanted to start a mentoring program, pairing underrepresented minority dental students with underrepresented minority high school students who were interested in pursuing a career in dentistry – and I didn't have enough dental students to match with the number of interested high school students. I had NO African American male students to be mentors. There is something gravely wrong with that.

“ My great grandmother was an extraordinary Black woman. She was the baby of 13 children, only went to third grade, and worked as a maid.”



“ Dr. Elizabeth Simpson is a New Dentist Now guest blogger. She grew up in Indianapolis and graduated from Tufts University School of Dental Medicine in 2010. Liz is a general dentist working full time for two Federally Qualified Health Centers in Anderson and Elwood, Indiana.”



It's not just an issue of the students not being in the dental schools, it's the students being weeded out of classes in undergrad. It's the lack of BIPOC [Black, Indigenous, and People of Color] students in higher level classes in high school. There aren't enough of us African American dentists to solve the problem. There aren't enough of us. Talk to your Black and Hispanic patients who show interest on our profession, ask them what they want to do after high school. If they aren't interested in dentistry, then introduce them to your friends who maybe own a business or whatever profession they are interested in. Find them a mentor. Give them opportunities.

If you read this and think, "This isn't my problem." I gently push back and ask, "Why isn't it your problem?"

As dentists, we raised our hands and took an oath that "I will remember that I remain a member of society, with special obligations to my fellow human beings..." We have been called and swore to care about society. These are the current issues of our profession within our society. Studies show that "Black dentists care for a disproportionate share of the Black patients." If you don't have that many Black patients, why is that? Ask yourself the hard questions. No one likes being confronted with

and then admitting their own ignorance or apathy. We love our profession; it's been good to us. We need to share the good news about dentistry to all people regardless of race, gender or sexual orientation. We love to create beautiful smiles, and we need to create beautiful smiles of every color.

In the words of Reverend Al Sharpton at George Floyd's funeral, "It's time to make America great for everyone for the first time."

Dr. Elizabeth Simpson is a New Dentist Now guest blogger. She grew up in Indianapolis and graduated from Tufts University School of Dental Medicine in 2010. Liz is a general dentist working full time for two Federally Qualified Health Centers in Anderson and Elwood, Indiana. She is a member of the American Dental Association Institute for Diversity in Leadership program and has started a toothbrushing program at an elementary school in Indianapolis. When she's not working she enjoys reading, going to the movies, traveling and spending time with her family and friends.

This article originally appeared June 11, 2020 in the ADA New Dentist Now blog, newdentistblog.ada.org

"In the words of Reverend Al Sharpton at George Floyd's funeral,
"It's time to make America great for everyone for the first time."

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OPPORTUNITIES AVAILABLE

Near Downtwn Nashville: New HOT listing! Desirable area. GP, 4 ops, digital x-rays. 2019 GR \$690,000. Contact Suzie Stolarz, DDS, 615-418-3113, suzie.stolarz@henryschein.com. #TN168

Memphis area: Perio, 3 ops, 40 yrs, desirable loc. Digital, High-tech, updated, Softdent. Expansion to adjoining space possible—1300 sf. GR \$900K. Contact Dr. Suzie Stolarz, 615-418-3113, Suzie.Stolarz@henryschein.com. #TN161

Memphis, TN: 4 ops, professional building, desirable area. Rev. \$800,000/yr. For details contact HS PPT Consultant Dr. Suzie Stolarz, 615-418-3113, Suzie.Stolarz@henryschein.com. #TN166

NE of Memphis: 4 ops, desired area, digital, Eaglesoft, 40 yrs goodwill, some PPO and FFS. Contact HS PPT Consultant Dr. Suzie Stolarz, 615-418-3113, Suzie.Stolarz@henryschein.com. #TN167

OFFICES FOR SALE OR LEASE

Nashville, TN General Practice for Sale or Partnership
New to the market is an exciting practice for sale in Nashville, TN. Located in an office building with over 1,500 square feet to work with- the area is incredibly pedestrian friendly as well. The current doctor has practiced in the community for over a decade and is therefore ready to

retire. They would prefer to sell to an individual and are open to staying on to ensure a smooth transition.

For an overview of this incredible Nashville practice, read below:

- 4 fully equipped operatories
- Collections of \$975,000
- Seller's Discretionary Earnings (SDE) \$275,000
- Fantastic location, just minutes from downtown

To learn more and review the prospectus of this happening practice, contact Professional Transition Strategies. Email Kaile Vierstra: kaile@professionaltransition.com or give us a call: 719.694.8320. We look forward to hearing from you!

EQUIPMENT FOR SALE OR WANTED

Intraoral X-Ray Sensor Repair/Sales

We repair broken sensors. Save thousands in replacement costs. Specializing in Kodak/Carestream, major brands. We buy/sell sensors. American SensorTech 919-229-0483 www.repairsensor.com

Dispersalloy 3 spill reg set 500 for \$550.
Exp 11/28/2020
Unopened Colorvue Perio probe 2 handles
12 tips \$65
865-483-8912

Classified Advertising (Ad Prepayment Required)

Classified ads: The first 100 characters (i.e., letters, spaces, punctuation) are free* for TDA dentist members and \$30.00 for nonmembers. Each character, in excess of 100, is an additional 30 cents per character (this applies to members and nonmembers).

Mail checks made payable to the TDA, along with your typed or clearly printed classified ad, by the 1st of the month prior to the month of publication to: TDA Newsletter, 660 Bakers Bridge Avenue, Suite 300, Franklin, TN 37067.

TDA reserves the right to reject any advertising. Call the TDA Executive Office at 615-0628-0208 or email tda@tenndental.org if you have any questions.

* Free to TDA members: one ad per year — three (3) month maximum — after third month the \$30.00 minimum and additional character charge will apply.



ENDORSED MEMBER SERVICES

The TDA endorses the following services available to you as a member.
Please contact any of the endorsed companies to obtain TDA member rates.

AHI Travel: Guided tours across the globe. 844-205-1171 or <http://ada.ahitravel.com>

AWA: Collection Service: www.awacoll.com 1-866-260-3631 or email clientservices@awacoll.com

BAMM: Teeth Whitening Gel- www.BAMMenterprises.com or 800-390-BAMM

Bank of America Practice Solutions:
1-800-497-6076 Endorsed practice finance provider
www.bankofamerica.com/practicesolutions

Big Ear: Custom earplugs - 865-405-0904 / Rebecca Horton;
www.bigearinc.com

CareCredit: Patient Payment Plans - new 1-800-300-3046, ext. 4519; already enrolled 800-859-9975 or carecredit.com/dental

ClaimX: Electronic Claim Processing - 866-886-5113 Opt 1 (Promo Code KCI0208) or www.claimxedi.com

The Digital Dental Record: Paperless solutions for a dental office and online data backup. 1-800-243-4675 or www.dentalrecord.com

D-MMEX: Easy Refine Scrap Metal Recovery Program 1-800-741-3174 or www.easyrefine.com

eScapes Dental TV: Private television channel provides therapeutic relaxation television programming designed to relax patients and viewers. 734-682-3409 or www.eScapesDentalTV.com/tn

InTouch Practice Communications: Message on Hold. 1-877-493-9003 or www.InTouchDental.com

Kevin Christian, LLC: Registered, Approved X-Ray Machine Inspector. 615-268-4345 or visit www.kevinchristianllc.com

Lands' End: Business Outfitters - Customized Apparel for You and Your Staff - 1-800-490-6402 or <http://ada.landsend.com>

Lenovo: PC products and accessories. 800-426-7235 ext. 4886 or www3.lenovo.com/us/en/ada

Medical Protective: Malpractice Insurance – Contact TDA Insurance Agency: 1-800-347-1109 or www.TDAinsurance.com

Mercedes-Benz: New, purchased or leased Mercedes Benz and Smart Cars Call 866-628-7232 or visit ada.org/Mercedes

Modern Practice Solutions: Consulting Firm to Assist with OSHA, CDC Infection Control Guidelines, HIPAA and HR Management – 931-232-7738 or www.DentalComplianceTN.com

Office Depot/Office Max: Office Supplies: 855-337-6811 ext. 16025; email: Lentrice.Wilson@officedepot.com

One Beat CPR: defibrillators- 1-855-ONE-BEAT or www.onebeatcpr.com

On-Pay: Payroll Solution, integrity accounting, time keeping and attendance software- www.onpay.com/ada or call 1-877-328-6505

PBHS Website Design & Marketing Services: Call 1-855-WEB-4ADA or visit www.pbhs.com/ada

PBHS Secure Mail: Secure, regulatory-compliant email solutions for dental practices. Visit www.pbhs.com/ada

RJ Young: Tamper Proof Prescription Pads/Paper - 1-800-800-5876 or customerservice@twopointinc.com or www.theTDAstore.com

Sharps Compliance, Inc.: Healthcare waste and compliance services 1-800-772-5657 or www.sharpsinc.com

Solmetex: Amalgam Separator Equipment - 800-216-5505 or www.Solmetex.com

TDA Insurance Agency, Inc.: Personal & Business Insurance Programs - 1-800-347-1109 or www.TDAinsurance.com

TDSC (The Dentist Supply Company): Examination gloves and other general dental office supplies - tdsc.com

UBS Financial Services: Retirement Planning- 813-227-2843/ Greg Dooley or greg.dooley@ubs.com

UPS: Shipping. 1-800-MEMBERS (800-636-2377) or visit www.savewithups.com/ada



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SAVE THE DATE

TDA ANNUAL SESSION 2021

June 25-27, 2021 | Nashville Renaissance Hotel

SEND US PHOTOS OF YOUR BELOVED PETS

Do you have any pets you'd like to see featured in an upcoming issue? Does your dental practice have any pets? If you have fun photos of your furry friends, we want to see them! We'll publish a selection of our favorites in an upcoming newsletter.

Here's what to do:

Please email all photos to tda@tenndental.org.
Be sure to tell us the name of your pet, and brief description
on when and where the photo was taken.

