

Save the Date



Virtual Reference Committee
June 5, 2020 @ 10 a.m. CT

Virtual House of Delegates
June 6, 2020 @ 10 a.m. CT

Access link to be provided via email the morning of the meeting.



2 | NEW TDA INTERIM EXECUTIVE DIRECTOR
4 | PRESIDENT'S MESSAGE

6 | ADA ACCELERATOR SERIES PROGRAM
7 | NEW MEMBERS | THIRD PARTY PAYERS |
IN MEMORIAM

9 | INTERIM EXECUTIVE DIRECTOR'S MESSAGE
12 | 2020 ADA MEMBER ECARD
13 | TDA BOARD OF TRUSTEE'S REVIEW

16 | TDA ENDORSED MEMBER SERVICES
17 | CLASSIFIED ADS



NEW INTERIM EXECUTIVE DIRECTOR FOR STATE DENTAL ASSOCIATION

The Tennessee Dental Association has named **Dr. DeWayne McCamish** as its new Interim Executive Director.

TRAILBLAZER IN ORGANIZED DENTISTRY

Dr. McCamish is a retired orthodontist from Chattanooga, TN. He completed his undergraduate studies at Middle Tennessee State University before earning his Doctor of Dental Surgery and his master's degree in Orthodontics from the University of Tennessee at Memphis College of Dentistry. Dr. McCamish is a Diplomate of the American Board of Orthodontics.

He has a rich background as a leader in organized dentistry and has been inducted into the ICD, ACD, College of Diplomates AAO, AAOM. He served as General Chair of the AAO annual meeting in Atlanta 2020 (canceled due to COVID-19) and he helped organize and was involved with the first AAO Annual Session Virtual Meeting and House of Delegates. This historic event drew the participation of over 11,000 AAO Members worldwide via Zoom. He is a former president of CADs, president of the AAO, and served as interim Executive Director of the AAO for eight months. During his time as Interim Executive Director, he managed a staff of 54 and orchestrated the search for a replacement.

Dr. McCamish is a member of OKU and has been recognized for his service and accomplishments. He has received the following awards: TDA Fellowship Award, Oren Oliver Distinguished Service Award, UTHSC College of Dentistry Outstanding Alumni Award 2017, SAO Lifetime Achievement Award (renamed the DeWayne McCamish Lifetime Achievement Award), among many other recognitions.

HIS LOVE OF SPORTS

Along with his professional achievements, Dr. McCamish has maintained a love of sports throughout his life. During his time at MTSU, he was a scholar-athlete upholding a 3.96 GPA at graduation while playing both football and baseball. Over the past 30 years, he has won both singles and doubles tennis championships at the state level and was named to the Tennessee Tennis Hall of Fame in 2003 and the Chattanooga Sports Hall of Fame in 2004.

Dr. McCamish is married and has three children and five grandchildren. His two grandsons, Luke and James, both enjoy playing tennis with their grandad.

LEADING THE SEARCH

Dr. McCamish will assume the duties of Executive Director. Along with the responsibilities of day-to-day operations, Dr. McCamish will also assist the search for a new TDA executive director. He will work closely with the Board in hiring a firm to conduct a search for candidates.



Scan this QR code with your smartphone to go to the TDA's website.



May 2020
Volume 26, Issue 3
Editor: **Dr. DeWayne McCamish**

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COVID-19 Infection Control Protocols & Procedures

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On March 20, 2020, the American Dental Association (ADA) teamed up with leading infection control experts from the Organization for Safety, Asepsis, and Prevention (OSAP) to provide the dental community with practical guidance and education as we navigate the challenges COVID-19 is presenting to our profession.

The complete webinar is available to watch and earn 1 free CE credit. You can also find 15 short clips from the discussion for quick answers to your questions.

TOPICS INCLUDE:

- Current State of Infection Control Protocols and Procedures
- Personal Protective Equipment
- Sanitizing Operatory Rooms and Equipment
- What do I need to know when using equipment like cavitrons and high-speed handpieces?
- Pre-Treatment Mouth Rinses and Daily Hygiene
- Protecting Patients and Dental Staff

TO WATCH THE WEBINAR, VISIT [ADA.ORG/SAFETY](https://ada.org/safety)

TDA PRESIDENT, DR. TERRYL PROPPER: NAVIGATING THE COVID-19 PANDEMIC

How do you lead an Association during a pandemic, when fear and uncertainty are thriving and livelihoods and patient care are at risk? The answer: with tenacity, determination and courage.

Leading the TDA along with the Board of Trustees to become a stronger Association, focusing on our members has always been the intent during this year. No one could have predicted the unprecedented events that 2020 would bring to our nation and all of us. Since the onset of COVID-19 in mid-March, the pace at the TDA has been moving rapidly with continuous new information and guidance.

The unprecedented environment of uncertainty that this health crisis brought and the economic consequences it imposed, required urgency. Urgency to do something, urgency to act, urgency for answers and urgency to get all dentists back to work in a safe and deliberate manner. Urgency is a powerful force and counters the feeling of helplessness at a time where the outcome is out of your control.

The reality was stark. There was a great deal of conflicting and incomplete information about how to respond, how to operate, and how to transition back to a new normal. Priorities and interests sometimes clashed, and anxieties and emotions were being tested. The guidelines for safety conflicted between the ADA, OSHA, TOSHA, CDC and FDA. Governmental operations were not well coordinated, and information provided had to be interpreted and vetted to gain clarity, before being released to our members.

While the hygiene lobby was not insignificant, more pressing were the concerns by the Governor and the Tennessee Department of Health that PPE was not readily available, and no approved guidelines existed for dentists to return to work. Through rapidly changing variables, the TDA continued to advocate for dentists in the state. Though the Tennessee Department of Health and the Health-Related Boards (Board of Dentistry) have authority over the practice of dentistry in the State of Tennessee, in the absence of a regulatory agency to provide guidelines for dentists to re-open, the TDA provided the Governor's Office with an advanced copy of the ADA Interim Return to Work Guidance Toolkit to serve as a re-opening guide for dentists in the state. The Governor's office received the ADA Toolkit on April 24 and did not officially request guidelines to reopen until the week of April 30. The extension of EO-30 until May 6 allowed the opportunity for the Tennessee Board of Dentistry to meet on May 4.

Leadership has its perils, but amid the uncertainty the TDA leadership disseminated up-to-date and useful information, resource websites, fact sheets and other guidance, an HR portal and COVID-19 infection control recommendations from the ADA and other agencies. We remained in constant communication with government officials to safely re-open. It was challenging and it demanded around-the-clock attention to the constantly changing executive orders, discoveries, guidelines, and recommendations.

The TDA advocated for dentists in every way possible, through our lobbying efforts, through the Governor's office, through our legislators, through appeal to federal agencies and through engagement of friends in high places.

As the environment continued to change around us, one fact never changed - the TDA's commitment to you.

With the changing landscape before us, our focus must be on starting over under a new operating agreement and with the new guidelines in place for safe practice. We have entered the threshold of adaptation and acceptance.

Thank you for all your emails, calls and text messages voicing your gratefulness as well as your concerns and frustrations. I have spoken to many of you individually throughout these challenging times. The anxiety and frustration are real and understandable, the financial effects substantial, and the concern for our patients and staff, a top priority.

From now and into the foreseeable future, COVID-19 will remain part of life. At the TDA, our work does not stop. We will continue to advocate for you and as it progresses, we will continue to share information with our community.

I am thankful for the strength of our Board of Trustees and TDA staff throughout this event and grateful for each of you. Every day I am reminded of your dedication and resilience in serving our community in the most challenging times.

A woman with long dark hair, wearing a white lab coat over a grey top and a large yellow beaded necklace, is sitting on a wooden stool. She is smiling broadly and looking towards the camera. Her hands are clasped in her lap. She is wearing black pants and beige pointed-toe shoes with black tips. The background is a solid yellow color with a grid of small yellow dots in the upper right quadrant.

A ACCELERATOR
SERIES

PUT YOUR CAREER IN THE FAST LANE

You want to accelerate your success on your terms. You want to be your own agent of change. Introducing the ADA Accelerator Series — online, member driven, on-demand access to financial, leadership and work/life tools to fast forward your life, your way.

Take the first step at
[ADA.org/AcceleratorSeries](https://ada.org/AcceleratorSeries)

ADA[®]

PUT YOUR CAREER & LIFE IN THE FAST LANE WITH THE ADA ACCELERATOR SERIES

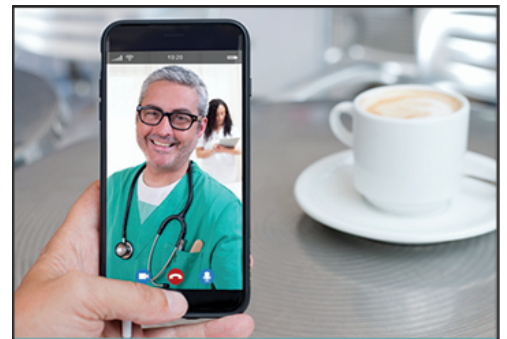
New program built with help from diverse dentists like you

It started as a simple question to a diverse group of dentists: "How can the ADA do more to support you?" They said they want career success and personal fulfillment – fast and on their terms. That led to a program designed by dentists like you. Introducing the ADA Accelerator Series: an online, on-demand hub for access to financial, leadership and work/life balance tools that can help you accelerate your life, your way.

The ADA Accelerator Series includes:

- Regular webinars hosted by experts on topics such as parental leave planning, negotiating for what you deserve and building confidence as a leader.
- Tips on keeping your life, career and everything else in balance – from other dentists who've been there
- Opportunities to expand your leadership skills
- Self-care and wellness resources

Check out all these resources at ADA.org/Accelerator, and come back regularly for more as the program grows. We're just getting started! Better yet, never miss an opportunity when you subscribe for regular updates on the page.



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NEW MEMBERS

We are here for you.

We are excited that you have chosen to make the ADA, the TDA and your local components part of your journey. By being part of the ADA community, you've made the choice to power the dental profession to achieve optimal health for all.

We're working to bring you useful resources that can help you balance your patients, your practice and your life. From the latest clinical guidelines to financial management tools like insurance and retirement plans, you'll find what you need to keep your work and life on track for the future you've envisioned.

Your membership allows us to continue providing value for our members and advocating for the profession to achieve optimal oral health for all. If there is anything we can do to enhance your membership experience, call us at 615.628.0208 or email tda@tenndental.org.

First District Dental Society

Trevor Lawson

Second District Dental Society

Donnie Dean, Dana Johnson

Fourth District Dental Society

Rick Courtney

Nashville Dental Society

Aaron Pryor

Seventh District Dental Society

William Andrews

Memphis Dental Society

Timothy Messer, Lee Myers

DID YOU KNOW?

The ADA has a concierge specifically for Third Party Payers. Are you having issues or concerns with third-party payers? The ADA has made available many resources such as an online third-party complaint form, Third Party Contract webinar, and specific content on responding to claim rejections. To access these resources, log on to your ADA account at ada.org. To receive support and report to the ADA what you believe are abusive practices by third-party payers, please contact the ADA Member Service Center 800-621-8099 or by email at dentalbenefits@ada.org.

In Memoriam...

Albert Eugene Miller

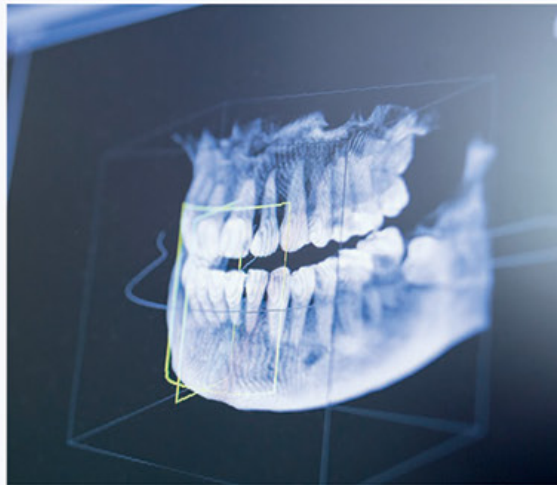
July 05, 1927 - May 17, 2020

First District Dental Society



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LOOKING AHEAD: A LETTER FROM THE INTERIM EXECUTIVE DIRECTOR

I feel honored to have been asked to step-in and serve as the Interim Executive Director of the Tennessee Dental Association. Being in private practice for 45 years, I am very aware of the issues being faced by most of our members during these most unusual and uncertain times. My priority will be to ensure that all members continue to be provided with all the membership services, information, support and advocacy that is expected and deserved. Advocacy with a united voice has never been more important.

COVID-19 and the resulting issues have created a new and never known before hardship on all practices. The challenge of providing protective equipment and a safe environment for both patients, staff and practitioners is a continual concern for each of us. There has been a lot of confusion regarding guidelines set by the ADA, CDC, OSHA and even TOSHA. Some information has been falsely reported and certainly misrepresented. I want to assure each member that the TDA under the leadership of our TDA President (Dr. Terryl Propper), the TDA Board of Trustees and the TDA Staff have worked

tirelessly for each of us. I pledge to each of you as colleagues that the TDA Board of Trustees and the TDA Staff will continue to advocate for you in every way possible.

It goes without saying how difficult and tense these times are; however, we must all remain united so that we can have a voice that is heard by our government officials, which allows us to advocate for our patients and each of us as practitioners. In the days and weeks ahead, I have no doubt that other changes and additional guidance will emerge. I will promise to keep you updated as best we can with any information that becomes available.

Together we will work through the many issues that are both known and yet to be revealed. We have both strength and a voice when united together.

DeWayne McCamish, DDS, MS.
TDA Interim Executive Director



Join our growing family

Our group was founded by doctors with a desire to make a difference. Our commitment to patient care along with our valued team members have allowed us to grow to 8 middle Tennessee locations in only 8 years.

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questions concerning your practice,
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[ADA.ORG/VIRUS](https://ada.org/virus)




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Practice Brokering. Practice Transitions. Buyer & Seller Representation.

Trent currently has knowledge of Dental Practices for sale in the state of Tennessee. Contact him today!

2020 ADA MEMBER ECARD

You can now access your ADA member card anytime, from anywhere online. Your new digital member card is available whenever you need it. Park it in your smart phone's virtual wallet or print it; the choice is yours. Just log in at ADA.org/MyADA and click the box labeled "My Membership Card."

2020 Membership eCARD FAQ

Why did the ADA switch to eCards?

- Digital membership cards are convenient. They allow you to access your card anytime, anywhere.
- The digital cards can't be lost or stolen – they're always available to you online.
- By not printing physical cards, we reduce waste.

Where do I find my membership card now?

Your membership card is available whenever you need it in your MyADA profile on ADA.org.

- Log in to ADA.org/MyADA
- Click the gray box labeled "My Membership Card"
- Now you should be able to view your card
- For desktop access: Click "Print member card" located at the top of the screen to print your card.
- For smartphone access: Click the "Add to Wallet" button at the top of the screen, then click "Add" in the upper right to save it to your phone's virtual wallet.

Will I still get my physical membership card in the mail?

No, we are no longer mailing out physical membership cards.

I still want a physical card. What are my options?

You have the option to print your membership ecard.

- Log in to ADA.org/MyADA.
- Click the gray box labeled "Print Membership Card" (last box on second row)
- Click "Print" to print your card.
- If you're having trouble accessing your card, I can help and print it for you and mail it.

Will I still receive my membership window decal?

Yes, your ADA membership window decal will still be mailed to you.

I'm a new member, why might I need my membership card?

Member cards are often used to verify your ADA member number at state and local dental society events. You also need your ADA member number to register for CE, receive discounts on purchases from the ADA Store and access more of your ADA member benefits.



TDA BOARD OF TRUSTEE'S REVIEW

by Dr. Allen Burleson

The TDA Board of Trustees met via Zoom Video Conference on Saturday April 18, 2020 due to the gathering restrictions imposed by governmental officials related to the Coronavirus Pandemic. The following is a review of the items of interest discussed during this meeting.

FINANCIAL

Dr. James Avery, Treasurer, presented the 2020-2021 budget which reflected the anticipated challenges related to the COVID-19 pandemic. The TDA Annual Session scheduled for June 5-7, 2020 was canceled due to health directives and related safety concerns associated with the crisis. The financial impact from the loss of this event is still to be determined.

BOARD OF DENTISTRY

While Continuing Education hours are still due at the end of the year, the Tennessee Board of Dentistry understands the unprecedented situation that our nation

and state are currently facing. Practicing dentists are required to complete their CE requirements by the end of the year. In the event of an audit, dentists who have not completed their CE requirement hours are to send a letter to the Board of Dentistry stating the requirement could not be fulfilled due the COVID-19 pandemic.

OUTSTANDING DISTRICT AWARD

"Congratulations" to 7th District Trustee Dr. Trey Carney for being awarded Outstanding District. This honor is awarded based on member renewal and member participation in committees.

ANESTHESIA, SEDATION, AND SCOPE OF PRACTICE COMMITTEE

Dr. Anthony Carroccia, Eighth District Trustee and Chair of the Anesthesia, Sedation and Scope of Practice Committee, reported that the committee met via conference call in March to discuss the state's inspection checklist.

The committee recommended several amendments to that checklist. Dr. Carroccia will work with Dr. Beauchamp regarding reducing the composition of the committee in 2020-2021.

BOARD MEETING DATES FOR 2020-2021

President-elect Beauchamp proposed that her first Board meeting as TDA President be via Zoom Video Conference on August 8, 2020.

COVID-19

During the Coronavirus Pandemic countless hours were spent on Zoom, phone calls and e-mails corresponding with the ADA, Legislators, Lobbyist, and TDA members. Along with the Board of Trustees, our Executive Director, Executive Committee and the Budget & Finance Committee have worked diligently to provide members with the most up-to-date information.



Patients, family, finance: Your life is a balancing act.

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TDA ENDORSED MEMBER SERVICES

The TDA endorses the following services available to you as a member. Please contact any of the endorsed companies to obtain TDA member rates.

AHI Travel: Guided tours across the globe. 844-205-1171 or <http://ada.ahitravel.com>

AWA: Collection Service: www.awacoll.com 1-866-260-3631 or email clientservices@awacoll.com

BAMM: Teeth Whitening Gel- www.BAMMenterprises.com or 800-390-BAMM

Bank of America Practice Solutions:
1-800-497-6076 Endorsed practice finance provider
www.bankofamerica.com/practicesolutions

Big Ear: Custom earplugs - 865-405-0904 / Rebecca Horton;
www.bigearinc.com

CareCredit: Patient Payment Plans - new 1-800-300-3046, ext. 4519; already enrolled 800-859-9975 or carecredit.com/dental

ClaimX: Electronic Claim Processing - 866-886-5113 Opt 1 (Promo Code KC10208) or www.claimxedi.com

The Digital Dental Record: Paperless solutions for a dental office and online data backup. 1-800-243-4675 or www.dentalrecord.com

D-MMEX: Easy Refine Scrap Metal Recovery Program 1-800-741-3174 or www.easyrefine.com

Elavon: Credit Card Processing - 800-226-9332 or email peter.hodge@elavon.com

eScapes Dental TV: Private television channel provides therapeutic relaxation television programming designed to relax patients and viewers. 734-682-3409 or www.eScapesDentalTV.com/tn

InTouch Practice Communications: Message on Hold. 1-877-493-9003 or www.InTouchDental.com

Kevin Christian, LLC: Registered, Approved X-Ray Machine Inspector. 615-268-4345 or visit www.kevinchristianllc.com

Lands' End: Business Outfitters - Customized Apparel for You and Your Staff - 1-800-490-6402 or <http://ada.landsend.com>

Lenovo: PC products and accessories. 800-426-7235 ext. 4886 or www3.lenovo.com/us/en/ada

Medical Protective: Malpractice Insurance - Contact TDA Insurance Agency, Inc. - 1-800-347-1109 or www.TDAinsurance.com

Mercedes-Benz: New, purchased or leased Mercedes Benz and Smart Cars Call 866-628-7232 or visit ada.org/mercedes

Modern Practice Solutions: Consulting Firm to Assist with OSHA, CDC Infection Control Guidelines, HIPAA and HR Management - 931-232-7738 or www.DentalComplianceTN.com

Office Depot/Office Max: Office Supplies: 855-337-6811 ext. 16025; email: Lentrice.Wilson@officedepot.com

One Beat CPR: defibrillators- 1-855-ONE-BEAT or www.onebeatcpr.com

On-Pay: Payroll Solution, integrity accounting, time keeping and attendance software- www.onpay.com/ada or call 1-877-328-6505

PBHS Website Design & Marketing Services: Call 1-855-WEB-4ADA or visit www.pbhs.com/ada

PBHS Secure Mail: Secure, regulatory-compliant email solutions for dental practices. Visit www.pbhs.com/ada

RJ Young: Tamper Proof Prescription Pads/Paper - 1-800-800-5876 or customerservice@twopointinc.com or www.theTDAstore.com

Sharps Compliance, Inc.: Healthcare waste and compliance services 1-800-772-5657 or www.sharpsinc.com

Solmetex: Amalgam Separator Equipment - 800-216-5505 or www.Solmetex.com

TDA Insurance Agency, Inc.: Personal & Business Insurance Programs - 1-800-347-1109 or www.TDAinsurance.com

TDSC (The Dentist Supply Company): Examination gloves and other general dental office supplies - tdsc.com

UBS Financial Services: Retirement Planning- 813-227-2843/ Greg Dooley or greg.dooley@ubs.com

UPS: Shipping. 1-800-MEMBERS (800-636-2377) or visit www.savewithups.com/ada



Accelerate toward your future

You know where your career is headed. Hop in the fast line with members-only resources designed to make your life easier and help you plan for your future. Get answers to third party payer issues, find work-life balance, provide optimal care and help advocate for the future of your profession to enhance your success.

Wherever you're going, we're here for your journey.

ADA.org/Join2020



ADA[®]

CLASSIFIED ADS

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Oral Surgeon – PT | Chattanooga, TN
Part Time Oral Surgery Opportunity in our Red Bank Office. 1 day per week. Candidates must be licensed to practice in the State of Tennessee with no board reprimands or issues. www.puredentalbrands.com
<https://jobapply.page.link/QxvH>
Contact: Brad Cabibi | 561-866-8187 | bradcabibi@puredentalbrands.com

General or Pediatric Dentist – FT
Chattanooga, TN - Full Time Opportunity
If you're looking to make your professional mark on a community and help continue to lead a well-established and successful dental practice, this is your chance. Build valuable relationships with your patients and be involved with the greater community of Chattanooga, TN (Red Bank Practice) while providing top-notch dental care. Our talented and dedicated support team will work alongside you to help ensure your success. You'll enjoy the following: • Base salary with performance incentives to earn more. • Sign-On Bonus • Relocation package • Full time benefits include yearly CE allowance, paid professional liability, 401K with company match and group health/wellness plans. • Full-service center to support you in your mission for providing great care: Marketing, Revenue Cycle, IT, Human Resources, Accounting, Call Center and Leadership Teams
Candidates must be licensed to practice in the State of Tennessee with no board reprimands or issues. www.puredentalbrands.com
<https://jobapply.page.link/QxvH>
Contact: Brad Cabibi | 561-866-8187 | bradcabibi@puredentalbrands.com

Nashville, TN General Practice for Sale or Partnership
New to the market in Spring 2020 is an exciting practice for sale in Nashville, TN! Located in an office building with over 1,500 square feet to work with- the area is incredibly pedestrian friendly as well. The current doctor has practiced in the community for over a decade and is therefore ready to retire. They would prefer to sell to an individual and are open to staying on to ensure a smooth transition.

For an overview of this incredible Nashville practice, read below:

- 4 fully equipped operatories
- Collections of \$975,000
- Seller's Discretionary Earnings (SDE) \$275,000
- Fantastic location, just minutes from downtown

To learn more and review the prospectus of this happening practice, contact Professional Transition Strategies. Email Kaile Vierstra: kaile@professionaltransition.com or give us a call: 719.694.8320. We look forward to hearing from you!

West TN- Beautiful! Freestanding bldg. also available. 8 ops, hi-tech equipment, on main hwy. GR \$600K. Contact Dr. Suzie Stolarz, 615-418-3113, Suzie.Stolarz@henryschein.com. #TN134

So. Middle, TN- GP with Rev-\$580,000. R/E for sale. Quiet area 90 min. from downtown Nashville. Contact Dr. Suzie Stolarz, 615-418-3113, Suzie.Stolarz@henryschein.com. #TN154

Memphis area- Perio, 3 ops, 40 yrs, desirable loc. Digital, High-tech, updated, Softdent. Expansion to adjoining space possible—1300 sf. GR \$900K. Contact Dr. Suzie Stolarz, 615-418-3113, Suzie.Stolarz@henryschein.com. #TN161

Near Nashville- 3 +7 ops, 34 yr GP in desirable area. EasyDental. GR \$400K. R/E available. Contact HS PPT Consultant Dr. Suzie Stolarz, 615-418-3113, Suzie.Stolarz@henryschein.com. #TN162

Memphis, TN- 4 ops, professional building, desirable area. Rev. \$800,000/yr. For details contact HS PPT Consultant Dr. Suzie Stolarz, 615-418-3113, Suzie.Stolarz@henryschein.com. #TN166

NE of Memphis- 4ops, desired area, digital, Eaglesoft, 40 yrs goodwill, some PPO and FFS. Contact HS PPT Consultant Dr. Suzie Stolarz, 615-418-3113, Suzie.Stolarz@henryschein.com. #TN167

EQUIPMENT FOR SALE/WANTED

Intraoral X-Ray Sensor Repair/Sales - We repair broken sensors. Save thousands in replacement costs. Specializing in Kodak/Carestream, major brands. We buy/sell sensors. American SensorTech 919-229-0483 www.repairsensor.com

Dispersalloy 3 spill reg set 500 for \$550. Exp 11/28/2020 Unopened Colorvue Perio probe 2 handles 12 tips \$65 865-483-8912

Classified Advertising (Ad Prepayment Required)

Classified ads: The first 100 characters (i.e., letters, spaces, punctuation) are free* for TDA dentist members and \$30.00 for nonmembers. Each character, in excess of 100, is an additional 30 cents per character (this applies to members and nonmembers).

Mail checks, made payable to the TDA, along with your typed or clearly printed classified ad, by the 1st of the month prior to the month of publication to: TDA Newsletter, 660 Bakers Bridge Avenue, Suite 300, Franklin, TN 37067.

TDA reserves the right to reject any advertising. Call Molly Wardlow at 615/628-0208 or outside Nashville at 1-800-824-9722 or email bmh@tenndental.org if you have any questions.

*Free to TDA members: one ad per year — three (3) month maximum — after third month the \$30.00 minimum and additional character charge will apply.



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